

8 Things to Do Before Buying Your Charlottesville Home

My organization—the National Association of REALTORS®—offers a wide range of guidance for Charlottesville families who have decided it's time to land their first house. With more than a century's worth of experience, you'd expect nothing less.

Last week I happened across an article the NAR had distilled that looked like a must-read for anyone who is just starting out on the path to buying their first Charlottesville house. Its title was "**8 Critical Things to Do Before Buying a Home**"—but it could just as well have been "*8 Critical Things to Do Before Buying Your First Charlottesville House.*" Each of the eight was apt—and important to mull over—but it's the kind of list that's awfully easy to read without giving much thought to the individual items.

The challenge was to come up with an interesting way to share the ideas with you. The article put the "8 critical things" in order—so I decided to make a game out of them: a quiz.

See if you can guess what was the order—from first to last—that the NAR presented these key steps to buying your next home. I don't know that the order I'd choose would match theirs exactly ...but see how well yours does:

- A. Amass a down payment
- B. Go mortgage shopping
- C. Ponder the future (*I love this one: wait till you see where the NAR put it!)
- D. Crunch your numbers
- E. Know your credit score
- F. Get educated
- G. Ballpark your closing costs
- H. Interview at least three real estate agents

The NAR's answers are at the bottom, but I have a minor addition for Charlottesville first house buyers: if you're just getting started, you can get a head start right now by giving me a call. There's never an obligation, but I'm always happy to discuss where you are and the options you might already have. In any case, later—when it comes to action *H.*—you'll definitely have a head start!

Answer:

D, E, A, F, H, B, C



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Born and raised in the Shenandoah Valley of Central Virginia, I love everything outdoors. Most of my free time is spent hiking, rock climbing, playing water sports, or cooking out on the back deck with friends. As a child, my parents built me with the core values of a southern gentleman. Trust starts with honesty and honesty builds integrity. I'm a technology guru! One of my favorite hobbies is restoring old homes in depressed neighborhoods to meet the needs of our generation today. My mission is to build a career worth having, a business worth owning, and a life worth living. Being GREEN® is more than just the resource efficiency of your home. It's a lifestyle choice! Let's discuss how to minimize your carbon footprint in everyday life by simplifying your daily commute, decreasing your household energy costs, and boosting the efficiency and sustainability of your daily routine!

I'm an Accredited Buyer's Representative (ABR®) with the National Association of Realtors. Which means I have extensive training to help walk you through the home buying process from start to finish. From lenders and home inspectors to mortgage agents and closing companies, together we will find the best home for your family's needs!

As an e-PRO®, I can show your home to over 500 million visitors today. And you don't even need to vacuum! Curb appeal isn't just about looking good from the street. It's about looking good from the digital highway!

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